

THE NAME YOU
KNOW AND TRUST



Ultimate Buyer's Guide:

Your Journey To a New
Home

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Dear Homeowner,

Thank you for downloading this comprehensive buyer's guide, and for considering me, Demery Windom, as your guide through one of the most significant transactions of your life.

Buying your home can indeed seem monumental, a journey filled with intricate details and decisions. However, with the right preparation and expert guidance, it can transform into a smooth and rewarding experience.

This guide, tailored around working with Demery Windom and his team, outlines the critical steps from beginning to end, ensuring a smooth and enjoyable home-buying experience.

Let's embark on this journey together, Embarking on the journey to buy a new home is an exciting milestone.

Let's begin...



Schedule a No Obligation Strategy Session

Your home-buying journey starts with a strategy session where you'll discuss your needs, budget, and preferences. This initial meeting is commitment-free and designed to equip you with all the necessary information to make an informed decision about moving forward.

Meet With Your Agent Demery Windom and His Preferred Lender



After your initial strategy session, the next step is to meet with Demery Windom and his preferred lender. This meeting is crucial for starting the pre-qualifying process, which will give you a clear idea of your budget and the loan options available to you. Pre-qualification is a significant advantage when you're ready to make an offer, as it shows sellers you are serious and financially prepared.

WINDOM
REALTY



Sign a Buyer Broker Agreement



Signing a Buyer Broker Agreement formalizes your relationship with Demery Windom as your agent. This agreement outlines the duties & responsibilities of both parties and grants Demery the authority to act as your representative in the hunt for your new home.

Start Looking for Your New Home!

With the formalities taken care of, the exciting part begins. Based on your criteria, Demery will present you with a selection of homes that match your needs and budget. This is your opportunity to explore what's out there and envision your life in these new spaces.



Decide on a Home to Make an Offer On



Once you've found a home that feels right, it's time to make an offer. Demery will provide you with expert advice on how to structure your offer, considering the current market conditions and the specific circumstances of the home. This is a delicate step where Demery's negotiation skills and experience become invaluable.



Accepted Offer & Congratulations!

When your offer is accepted, it's time for a celebration! You are now on your way to becoming a homeowner. But remember, there are still a few steps before the keys are in your hands.





Prepare for Closing and Receive the KEYS to Your New Home!

The final step in your home-buying journey is the closing process. This involves finalizing your mortgage, performing due diligence such as home inspections and appraisals, and signing a mountain of paperwork. Demery Windom and his team will guide you through every step to ensure everything goes smoothly.

Once everything is signed, sealed, and delivered, you will receive the keys to your new home.

Congratulations!



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